

NB 3/3/03

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL OMB Number: 323

OMB Number: 3235-0123 Expires: October 31, 2004

Estimated average burden
RECEIVENOUS Decressions 12.00

ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

EB 27 2003

SEČ FILE NUMBER

**8**- 46707

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BE	GINNING0	1 01 2002	AND END	ing <u>12</u> –	31 - 2002
		MM/DD/YY		M	1M/DD/YY
	A. REGIS	TRANT IDENTI	FICATION		
NAME OF BROKER-DEALER:	Southeaste	rn Securities,	Inc.	0	FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLA	CE OF BUSINE	SS: (Do not use P.C	). Box No.)		FIRM I.D. NO.
12651_South Dixie Hig	ghway, Suit	e 204			
		(No. and Street)	·		
Miami		Florida			33156
(City)		(State)		(Zip Cod	e)
NAME AND TELEPHONE NUM C. Ed Rivera	IBER OF PERSO	ON TO CONTACT I	N REGARD TO T		) 251-5256
				(Area C	Code – Telephone Number
	B. ACCOU	NTANT IDENTI	<b>IFICATION</b>		
INDEPENDENT PUBLIC ACCC		e opinion is containe	ed in this Report*		
7700 North Kendall		ne – if individual, state la 5 Miami		Florida	33156
(Address)		(City)		(State)	(Zip Code)
CHECK ONE:					
🔀 Certified Public Ac	countant			Ľ	
☐ Public Accountant				<b>/</b> F	PROCESSED
☐ Accountant not res	ident in United S	States or any of its po	ossessions.		MAR 1 3 2003
	FO	R OFFICIAL USE	ONLY		THOMSON
					FINANCIAL

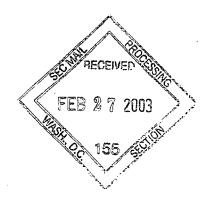
<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



## OATH OR AFFIRMATION

I,	Ted Benghiat	, swear (or affirm) that, to the best of
my kno	owledge and belief the accompanying financial	statement and supporting schedules pertaining to the firm of
	Southeastern Securities, Inc.	
of	December 31,	, 2002 , are true and correct. I further swear (or affirm) that
		ipal officer or director has any proprietary interest in any account
classifi	ed solely as that of a customer, except as follow	rs:
	OFFICIAL NOTARYS C E RIVERA	Signature
	NOTARY PUBLIC STATE OF	FLORIDA
$\wedge$	COMMISSION NO. CO	
- $($	MY COMMISSION EXT. SE	Title
	- Little	
	Notary Public	•
This ro	port ** contains (check all applicable boxes):	•
	Facing Page.	
_ ` ´	Statement of Financial Condition.	
⊠ (c)	Statement of Income (Loss).	
	Statement of Changes in Financial Condition.	•
	Statement of Changes in Stockholders' Equity	
	Statement of Changes in Liabilities Subordina	ted to Claims of Creditors.
	Computation of Net Capital.	n 1 16 2 2
	Computation for Determination of Reserve Re	
	Information Relating to the Possession or Con	nation of the Computation of Net Capital Under Rule 15c3-3 and the
₩ (j)		Requirements Under Exhibit A of Rule 15c3-3.
(k)		udited Statements of Financial Condition with respect to methods of
(K)	consolidation.	autica Statements of Financial Condition with respect to memous of
😡 (l)	An Oath or Affirmation.	
☐ (m	A copy of the SIPC Supplemental Report.	
<b>⊠</b> (n)	A report describing any material inadequacies f	ound to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



## **SOUTHEASTERN SECURITIES, INC.**

COMPARITIVE FINANCIAL STATEMENTS: AS OF DECEMBER 31, 2002 AND 2001

### Lorn Leitman, C.P.A., P.A.

Telephone (305) 279-8943 Fax (305) 271-4421

7700 North Kendall Drive, Suite 405 Miami, Florida 33156

February 10, 2003

National Association of Securities Dealers, Inc. Product Deployment and Support 15201 Diamondback Drive Rockville, MD 20850

Dear Sirs.

In regards to the audit of Southeastern Securities, Inc. for the twelve months ended December 31, 2002 the following statements can be asserted:

- No existing material inadequacies were noted in my examination of Southeastern Securities. Inc.
- 2) During my examination it was noted that no subordinated loans existed.
- 3) The company is exempt form rule 15C3-3. The firm operated pursuant to the Subparagraph (k) (2) (ii) exemption form the full provisions of SEC Rule 15C3-3. All transactions will be cleared on a fully disclosed basis through Southwest Securities, Inc. a clearing broker/dealer.
- The firm is exempt form rule 15C3-3. The firm does not hold nor has access to securities and/or funds of its customers.

If you need any further information regarding these findings, please feel free to contact me. Thank you.

Sincerely yours,

Lorn Leitman

Certified Public Accountant

cc: Ed Rivera, Vice President Southeastern Securities, Inc.

# SOUTHEASTERN SECURITIES, INC.

COMPARITIVE FINANCIAL STATEMENTS: AS OF DECEMBER 31, 2002 AND 2001

### Lorn Leitman, C.P.A., P.A.

Telephone (305) 279-8943 Fax (305) 271-4421

7700 North Kendall Drive, Suite 405 Miami, Florida 33156

February 10, 2003

Southeastern Securities, Inc. 12651 South Dixie Highway Suite 204
Miami, Florida 33156

I have audited the accompanying balance sheets of Southeastern Securities, Inc. as of December 31, 2002, with comparison to December 31, 2001 and the related statements of income, stockholders' equity and cash flows for the twelve months then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeastern Securities, Inc. at December 31, 2002 and December 31, 2001 and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

ORN LEITMAN

Certified Public Accountant

# Southeastern Securities, Inc. Balance Sheet As of December 31,

		<u>2002</u>	<u>2001</u>
Assets			
Cash & Money Markets	\$	177,488	\$ 104,854
Deposits (Note 3)		300,227	300,354
Certificates of Deposit		2,000	397,927
Marketable Securities - (Net)		6,694	50,125
Non Marketable Securities		3,300	103,300
Prepaid Expenses		41,132	0
Total Assets	\$ _	530,840	956,561
	-		
<u>Liabilities</u>			
Commissions Payable	\$	20,454	\$ 19,844
Distributions Payable		188,457	432,865
Other Payables		18,000	149,119
Total Liabilities	_	226,911	601,828
Stockholder's Equity			
Common Stock		100	100
Paid In Capital		154,511	15,900
Retained Earnings		149,318	338,733
Total Stockholder's Equity		303,930	354,733
Total Liabilities & Stockholder's Equity	<b>\$</b> -	530,840	956,561

# Southeastern Securities, Inc. Income Statement For the Twelve Months Ended December 31,

		2002		<u>2001</u>
Revenue				<del></del>
Commissions	\$	420,924	\$	875,056
Investment Interest		25,030		68,914
Other Income (Note 5)		9,500		72,080
Total Revenue	_	455,454	•	1,016,050
Expenses				
Administrative Expenses		120,000		130,973
Commissions Paid		254,303		213,503
Insurance		0		1,770
Interest		23,429		0
NASD and Other Fees		4,527		3,644
Professional Fees		35,594		20,217
Reserve for Loss		7,016		26,290
Total Expenses	_	444,869	-	396,397
Net Income Before Taxes (Note 6)	_	10,585	-	619,653
Extraordinary Item (Note 7)		0		(49,924)
Net Income	\$ _	10,585	\$	569,729

## Southeastern Securities, Inc. Statement of Change in Stockholder's Equity For the Twelve Months Ended December 31,

		<u>2002</u>	<u>2001</u>
Beginning Stockholder's Equity	\$	338,733 \$	1,204,869
Net Income (Loss)		10,585	569,729
Stockholder's Distributions		(200,000)	(1,435,865)
Ending Stockholder's Equity	\$ _	149,318 \$	338,733

# Southeastern Securities, Inc. Statement of Cash Flows For the Twelve Months Ended December 31,

Cash Flow from Operating Activities		<u>2002</u>	<u>2001</u>
Net Income (Loss)	\$	10,585	569,729
Adjustments to reconcile Income (Loss) to net cash provided by Operating Activities			
Changes in Deposits		128	(50,354)
Change in Loans Receivable		0	60,000
Changes in CD Investments		395,927	286,729
Changes in Marketable Securities		43,432	26,290
Changes in Non-Marketable Securities		100,000	0
Changes in Other Assets		(41,132)	0
Change in Accounts Payable		610	(22,752)
Changes in Other Payables		(375,527)	595,727
Distributions to Stockholders		(200,000)	(1,435,865)
Changes in Paid in Capital		138,611	0
Net Adjustments from Financing Activities	•	62,049	(540,224)
Increase (Decrease in Cash)		72,634	29,505
Cash at Beginning of Year		104,854	75,349
Cash at End of Period	\$	177,488	104,854

The accompanying notes to financial statements are an integral part of this financial statement.

# Southeastern Securities, Inc. Notes to Financial Statements Year Ended December 31, 2002 And December 31, 2001

#### 1. <u>NATURE OF BUSINESS</u>

The firm is engaged in the purchase and sale of certificates of deposit through various financial institutions within the United States. The firm will operate pursuant to the exemptive provisions of Subparagraph (K) (2) (ii) of SEC Rule 15c3-3-. Transactions with the public and others in these securities will be cleared on a fully disclosed basis with Southwest Securities, Inc., ("Southwest") a clearing broker or dealer. All funds received and disbursed in connection with these transactions will flow directly between the Firm's customer and the clearing broker or dealer acting as agent for the firm. At no time will the Firm hold or have access to the securities or funds of its customer.

#### 2. <u>NET CAPITAL</u>

The Firm will maintain the minimum net capital requirement based upon the activity of the firm in accordance with SEC Rule 15c3-1. The Principals understand that the minimum net capital must be maintained on a daily basis and adequate excess net capital should be available as a safety margin. The Firm will formally compute net capital on a monthly basis unless proximity to the minimum net capital requirement constitutes otherwise. Under the computation provided by the Uniform Net Capital Rule, the company is required to maintain "Net Capital" equal to the greater of \$5,000 or 6 2/3 % of "aggregate indebtedness," as those terms are defined in the Uniform Net Capital Rule. At December 31, 2002 and December 31, 2001 the company had net capital in excess of \$5,000 and was in compliance with the above-mentioned net capital requirement.

#### 3. **DEPOSITS**

Required by the clearing firm, Southwest Securities has to handle transactions because it is the clearing broker for Southeastern Securities, Inc.

#### 4. SIPC SUPPLEMENTAL REPORT

Since SIPC has suspended assessments based on net operating revenue, a SIPC Supplemental Report is not required.

#### 5. OTHER INCOME

Southeastern Securities, Inc. receives miscellaneous service fees.

#### 6. TAXES

The company elected to be taxed as a sub-chapter S-corporation effective January 1, 1998. Therefore, there is no tax to the corporation, with the profits taxed to the stockholders based upon their pro-rated shares.

#### 7. <u>EXTRAORDINARY ITEMS</u>

A write down of Investments of \$49,924 was taken during the twelve month period ended December 31, 2001. This was due to investments that had previously been sold and not removed from the balance sheet

### SCHEDULE II

#### SOUTHEASTERN SECURITIES, INC.

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of December 31, 2002

### Credit balances: Free credit balances and other credit balances in customers' security accounts Monies borrowed collateralized by securities carried for the accounts of customers Monies payable against customers' securities loaned Customers' securities failed to receive Credit balances in firm accounts which are attributable to principal sales to customers Market value of stock dividends, stock splits, and similar distributions receivable outstanding over 30 calendar days Market value of short security count differences over 30 calendar days old Market value of short securities and credits (not to be offset by "longs" or by debits) in all suspense accounts over 30 calendar days Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer by the transfer agent or the issuer during the 40 days Total credit items Debit balances: Debit balances in customers' cash and margin accounts excluding unsecured accounts and accounts doubtful of collection net of deductions pursuant to rule 15c3-3 Securities borrowed to effectuate short sales by customers and securities borrowed to make delivery on customers' securities failed to deliver Failed to deliver of customers' securities not older than 30 calendar days (including debit balances in continuous net settlement accounts) Other Total debit items Reserve computation: Excess of total debits over total credits Required deposit

There were no differences between this computation for determination of reserve requirements and the corresponding computation prepared by Southeastern Securities, Inc. and included in its unaudited Part II Focus Report filing as of same date, which differences are considered to be material.

## Southeastern Securities, Inc. Net Capital Computation December 31,

Total Assets	\$	<b>2002</b> 530,840 \$	<b>2001</b> 956,561
Less Total Liabilities		(226,911)	(601,828)
Tentative Net Worth	•	303,930	354,733
Less Haircuts		(4,129)	(7,314)
Net Capital	•	299,801	347,419
Less Non-Allowable Assets		0	(100,000)
Required Net Capital		(5,000)	(5,000)
Excess Net Capital	\$	294,801 \$	242,419